

PRESS RELEASE

FOR IMMEDIATE RELEASE

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SKANDIA INTRODUCES GAME CHANGING ENGINEERING AND MANUFACTURING OF REPLACEMENT SEAT FOAM FOR OLDER 9G CERTIFIED AIRCRAFT SEATING

Offers substantial savings and revolutionary comfort to interior refurbishment.

Davis Junction, IL September 22, 2014 Skandia

Inc. has made a quantum leap in simplifying and reducing the cost of seat foam

replacement/refurbishment for owners and operators of aircraft with seats having 9G dynamic certification requirements, TSO-C39. Not only has Skandia



engineered significant savings for interior refurbishment customers, but they have done it with a product that could be the most comfortable aircraft seat you'll ever sit on.

Skandia's new 9G-EC ENGINEERED COMFORT™ is a pre-engineered seat foam cushion block made entirely of DAX® foam, the best performing firehard foam. Skandia can quickly take the customer's desired dress cover for the seating and test the complete 'seating package' for overall flammability in quick turnkey fashion.

But the most noticeable benefit to passengers riding on Skandia 9G-EC seats is the comfort. Using DAX foam as the base material, Skandia has engineered and designed 'negative space' and 'custom foam architecture' into the seating that allows for softer compression but greater support providing a level of comfort never before experienced.

Skandia offers additional savings in both down time and cost to aircraft operators and refurbishment centers by producing the 9G-EC in pre-formed block cushions that can easily be cut and crafted to the desired seat

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configuration using hand tools, or by using one of Skandia's patented foam cutting and trimming Pin Saws available for purchase. Jarod Triplett, Skandia's Vice President, says, "We've developed these block cushions to have a significant amount of engineering inside them that can then be trimmed to fit. Along with our pin saw, we took a couple blocks out to a customer working on an interior refurbishment of a Gulfstream G3. They took their template, applied it to a 9G-EC cushion and produced a finished cushion ready for upholstery in 4 minutes. That saved a significant amount of time. They were pleasantly shocked at how easy it was to work with. They were more impressed with the comfort, however!"

Skandia's new 9G-EC is a truly revolutionary product aimed squarely at a target segment of the business aviation community that needs cost saving options to the enhancement and continued safe operation of their aircraft. 9G-EC seat foam is engineered comfort, manufactured for ease of installation and significant cost savings.

Skandia will debut the 9G-EC product at this year's National Business Aircraft Association (NBAA) Convention, October 21-23 in Orlando. Skandia will hold a press conference on Tuesday October 21 at 10:00AM in Press Room N220A. All media are encouraged to attend and learn more about 9G-EC along with several new products and programs being brought to the market by Skandia.

9G | EC ENGINEERED COMFORT is a trademark of Skandia Inc.

9G | EC ENGINEERED COMFORT patent pending

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About Skandia Incorporated

Skandia Incorporated is a global leader in aircraft cabin component testing, development, production and refurbishing. Along with providing a wide variety of seating foam products and cabin soundproofing materials, Skandia also supports aircraft OEMs, MRO and completion centers, airline customers as well as providing highly specialized interior component repair and refurbishing services. Skandia is one of the aviation industry's most recognized and respected FAA and EASA approved Flammability Testing laboratories. Their staff includes FAA Designated Engineering Representatives (DERs) and Designated Airworthiness Representatives (DARs). Laboratory testing services include the full range of Flammability, Smoke, and Toxicity testing. For more information, visit: www.skandiainc.com